

2018

Latin-America Guide

INSURANCE — CHILE

Ranked Firms **Ranked Lawyers**

Band 1

Acuña, Hoetz & Cifuentes



Acuña, Hoetz & Cifuentes - Insurance

Band 1

Commentary from the Chambers Latin America guide

Basic facts about the department

- approximately 7 qualified lawyers

What the team is known for Outstanding insurance boutique with a long-standing presence in the Chilean market. Fields a stellar bench of lawyers frequently seen advising both national and international insurance and reinsurance companies and brokers on regulatory matters, the preparation of policies, loss adjustment and related litigation. Offers additional expertise in underwriting and insurance claims.

Strengths Sources underline the exceptional quality of the insurance practice.

Notable practitioners

Leading practitioner [Alejandro Acuña Murray](#) is highly esteemed for his expertise in high-profile insurance-related disputes. Clients describe him as "an excellent litigator," adding: "He is probably one of the best and most well-recognised lawyers in Chile." He has additional capabilities advising on arbitration mandates.

Partner [Felipe Hoetz](#) has long-standing expertise in the insurance field, and is praised by market sources for the breadth of his experience in insurance-related law, which also spans reinsurance and loss adjustment.

Department profile by Acuña, Hoetz & Cifuentes

Overview **Members** **Clients** **International**

This boutique law firm provides customized, top-quality legal advice to local and international insurance/reinsurance companies and brokers, with a focus on high-value losses. It is best known for having been involved in practically all the largest insured losses occurred in Chile in the past 30 years, during the adjustment and settlement stages, as well as in subsequent judicial proceedings/arbitrations and in complex subrogation actions.

Both the firm and its Senior Partner, [Alejandro Acuña](#), have been ranked in Band 1 as of when Chambers & Partners Latin America included insurance as a new practice area in 2012. They both have also being ranked as leading firm and leading individual by Legal 500 as of 2012; and Mr. Acuña was appointed 'Lawyer of the Year' by *Best Lawyers 2015* (Insurance). Felipe Hoetz is ranked in Band 3.

Our law firm is known for its independence as partners do not have ownership ties with loss adjusting firms or local insurance companies nor do they sit at the board of any of them.

The members are well known in London by ranked lawyers.

2017

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Acuña, Hoetz & Cifuentes

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From the Chambers Latin America guide

What the team is known for Leading insurance boutique at the forefront of the Chilean market. Fields an experienced bench highly sought-after amongst both domestic and international insurance and reinsurance companies to advise on regulatory matters, the preparation of policies and related litigation. Further expertise concerns underwriting and insurance claims.

Strengths

"The team is highly specialised; the partners are insurance practitioners and have tons of experience. This boutique has good clients and has been involved on all sides of insurance practice."

Notable practitioners

[Alejandro Acuña Murray](#) is an esteemed practitioner who regularly advises on high-profile cases and is particularly acclaimed for his practical expertise of insurance disputes. One source comments: *"He has many years of experience in the market and his knowledge of insurance litigation is excellent."*

[Felipe Hoetz](#) has an established market presence and a solid reputation as an insurance lawyer. *"He has been in the market for a long time,"* interviewees note, adding: *"He is very thorough and profound in his advice."*



2016



Chile
Insurance

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RANKED FIRMS

RANKED LAWYERS

Insurance - Chile

Band 1

Acuña, Sahurie, Hoetz & Cifuentes

Top Ranked
CHAMBERS
LATIN
AMERICA
- 2016 -

Acuña, Sahurie,
Hoetz &
Cifuentes

Strengths (Quotes mainly from clients)

"The team has strong litigators. The lawyers are experienced and well connected."

2015



Chile
Insurance

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RANKED FIRMS

RANKED LAWYERS

Insurance - Chile

Band 1

Acuña & Cía. Abogados

Top Ranked
CHAMBERS
LATIN
AMERICA
- 2015 -

Acuña & Cía.
Abogados

"Acuña & Cia. Abogados has been highly recommended as leading firm in Insurance".
(Band 1).

"Another knock-on effect of the earthquake was a burst of activity in the insurance arena, where the market is led by boutique firm Acuña, Sahurie, Hoetz & Cifuentes."

2014, 2013, 2012



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“Acuña & Cia. Abogados has been highly recommended as leading firm in Insurance” . (Band 1).